PHILIP MORRIS USA

INTER-OFFICE CORRESPONDENCE

120 PARK AVENUE, NEW YORK, NY 10017-5592

TO:

Alejandro Lopez

DATE: October 28, 1992

FROM:

Shari Teitelbaum

SUBJECT: Marketing Perceptions - \$26.800

Project:

Attached for your approval is a Letter of Agreement between Marketing Perceptions and Philip Morris to conduct a total of sixteen triads for Merit packaging.

Budaet:

The cost of conducting this research is \$26,800 \pm 10% and will be covered by the 1992 Consumer Research budget.

Competitive Bid:

Marketing Perceptions was selected as the supplier for this project due to their expertise in conducting this type of research.

Alejandro Lopez

Ed Gee

Legal